REGIONAL LEADERS

PROGRAMME ==









in partnership with

Carlow Kilkenny Skillnet County Tipperary Skillnet

Group **Sessions** Wexford Chamber Skillnet,











Exclusive Alumni

1:1 **Meetings**

Networking

Speaker Lunches

OVERVIEW

The Regional Leaders Programme is designed to develop leaders for the future in the South East Region. It is aimed at professionals who want to develop their leadership competencies and will benefit companies seeking to increase the capacity of their internal talent pool. Potential participants might include:

- A successor for a senior position
- An employee who has shown leadership potential
- · An individual seeking to realise their own potential

The programme runs monthly from September to June and will incorporate practical guidance on leadership styles, problem-solving and key recommendations during 1:1 sessions. Mastermind workshops and speaker lunches will create opportunities for programme participants to engage with Regional Leaders colleagues and expand their network.

BOOKING

Cost:

25% funding from Skillnet now available:

• €350 €262.50 for Chamber and Skillnet Members

To request a booking form or for further details, contact:

Lynda Lawton • Tel: 087 9379894 • lynda.lawton@waterfordchamber.ie

LEADERS

JOHN FOGARTY RE/MAX Team Fogarty

KEY COMPETENCIES:

- · Achieving Results
- Teamwork
- Leadership
- Coaching & Development
- Continuous Professional Development
- Negotiation Skills
- Situational Leadership
- · Communication Skills
- Decision-making
- · Leading Self
- Team Leadership (Remote/Hybrid)
- Team Engagement
- · Managing Under Pressure

DAMIEN GAFFNEY Principal and Director



- · Achieving Results
- · Teamwork
- Leadership
- Coaching & Development
- Continuous Professional Development
- Negotiation Skills
- · Situational Leadership
- · Communication Skills
- · Decision-making
- Leading Self
- Team Leadership (Remote/Hybrid)
- Team Engagement
- · Managing Under Pressure



MICHAEL FLYNN

Executive Chairman FLI Group



KEY COMPETENCIES:

- · Achieving Results
- Teamwork
- · Strategic Forward Thinking
- Leadership
- · Coaching & Development
- · Continuous Professional Development

RIA WHITE

Ria White HR & Training



KEY COMPETENCIES:

- Teamwork
- Leadership
- · Coaching & Development
- · Conflict Management
- · Communication Skills
- · Leading Self
- · Team Leadership (Remote/Hybrid)
- Team Engagement
- · Managing under pressure

PAUL NOLAN

Group Development Manager Dawn Meats



KEY COMPETENCIES:

- Teamwork
- Leadership
- · Communication Skills
- · Achieving Results
- Managing Under pressure

MARIAN KEANE

Head of Homes, AIB Kilkenny, Tipperary and Waterford



KEY COMPETENCIES:

- Achieving Results
- Teamwork
- · Strategic Forward Thinking
- Leadership
- · Coaching & Development
- · Continuous Professional Development
- Communication Skills
- · Decision-making
- · Change management
- Leading Self
- · Team Leadership (Remote/Hybrid)
- · Operational Excellence
- Team Engagement
- Managing under Pressure

LEIGH GRIFFIN

Software Engineering Manager RED HAT



KEY COMPETENCIES:

- · Achieving Results
- Teamwork
- · Strategic Forward Thinking
- Leadership
- · Coaching & Development
- · Continuous Professional Development
- · Communication Skills
- Decision-making
- · Change Management
- Team Leadership (Remote/Hybrid)
- Operational Excellence
- Team Engagement
- · Agile Workflow

JACKIE ROCHE

Learning and Organisational Dev. Manager, Bausch + Lomb



KEY COMPETENCIES:

- · Achieving Results
- · Teamwork
- · Strategic Forward Thinking
- Leadership
- Coaching & Development
- Continuous Professional Development
- · Leading Self
- Team Engagement
- Managing Under pressure

JACK O'KEEFFE

Director

Focus Capital Partners



KEY COMPETENCIES:

- · Achieving Results
- Leadership
- Continuous Professional Development
- · Communication Skills
- · Operational Excellence

SHANE DEMPSEY

Arc Mediation



- Teamwork
- Coaching & Development
- · Negotiation Skills
- · Conflict Management
- Communication Skills
- · Decision-making
- Team Management
- · Team Leadership (Remote/Hybrid)

EUGENE O'CALLAGHAN

Former Director (CEO), Ireland Strategic Investment Fund



KEY COMPETENCIES:

- · Achieving Results
- Teamwork
- · Strategic Forward Thinking
- Leadership
- · Negotiation Skills
- · Communication Skills
- · Decision-making
- · Change Management
- · Sustainability

LORCAN TIERNAN

Partner, Head of Corporate and M&A Dillon Eustace



KEY COMPETENCIES:

- · Achieving Results
- Teamwork
- Strategic Forward Thinking
- Leadership
- · Negotiation Skills
- · Team Engagement
- · Managing Under Pressure

DR FELICITY KELLIHER

Co-Founder and Senior Researcher RIKON



KEY COMPETENCIES:

- Leadership
- Management Practice
- · Change Management
- Organisational Behaviour
- Teamwork
- · Motivation
- · Conflict Management
- Power and Influence
- · Negotiation Skills

DONAL NOLAN

Director of Business Development at Institute of Industrial Engineering



KEY COMPETENCIES:

- Achieving Results
- · Leadership
- · Coaching & Development
- Continuous Professional Development
- · Communication Skills
- · Change management
- Team Leadership (Remote/Hybrid)
- · Operational Excellence
- Team Engagement

ELAINE FENNELLY

CEO

Crystal Valley Tech

KEY COMPETENCIES:

- · Leadership
- Teamwork
- · Achieving Results
- · Conflict management
- · Managing under pressure
- · Decision-making

BRIAN ROBINSON

сто

Dataworks

KEY COMPETENCIES:

- Leadership
- · Coaching & Development
- · Continuous Professional Development
- · Decision-making
- · Team Leadership (Remote/Hybrid)
- · Operational Excellence
- Agile Workflow

MARY HAYDEN

Business & Operations Specialist



KEY COMPETENCIES:

- · Agile Workflow
- Managing Under Pressure
- Achieving Results
- · Operational Excellence
- · Accessing Finance
- · Strategic Forward Thinking
- · Decision-Making

WARREN DOYLE

Founder Inkel.health



KEY COMPETENCIES:

- Leadership
- · Coaching & Development
- · Communication Skills
- Team Leadership (Remote/Hybrid)

RICHARD HURLEY

General Manager Granville Hotel



- · Operational Excellence
- Teamwork
- Managing Under Pressure
- · Achieving Results

NIALL GRIFFIN

Owner/Director Metalman Engineering



KEY COMPETENCIES:

- · Achieving Results
- Teamwork
- · Strategic Forward Thinking
- Leadership
- · Coaching & Development
- Continuous Professional Development
- · Negotiation Skills
- · Situational Leadership
- · Conflict Management
- · Communication Skills
- · Decision-making
- · Change Management
- · Leading Self
- Team Leadership (Remote/Hybrid)
- · Operational Excellence
- Team Engagement
- · Agile Workflow
- Managing Under Pressure
- Sustainability

JOHN O'GORMAN

Director OfficeMaster



KEY COMPETENCIES:

- Achieving Results
- Teamwork
- Strategic Forward Thinking
- Leadership
- Coaching & Development
- · Negotiation Skills
- Decision-making
- · Change Management
- · Leading Self
- Team Engagement
- · Coaching & Development
- Strategic Forward Thinking
- Managing Under Pressure
- · Sustainability

STUART FITZGERALD

Fitzgerald Power Chartered Accountants, Freshii GB, LEON Ireland



KEY COMPETENCIES:

- · Achieving Results
- Teamwork
- Strategic Forward Thinking
- Leadership
- Continuous Professional Development
- · Negotiation Skills
- Decision-making
- Leading Self
- · Managing Under Pressure

BARRY MORRISSEY

Vice President Cartamundi UK & Ireland

KEY COMPETENCIES:

- Achieving Results
- Teamwork
- Leadership
- · Coaching & Development
- · Continuous Professional Development
- · Negotiation Skills
- · Situational Leadership
- Communication Skills
- Decision-making
- · Leading Self
- Team Leadership (Remote/Hybrid)
- Team Engagement
- · Managing Under Pressure

AIDAN SHINE

CEO

South East BIC



KEY COMPETENCIES:

- Teamwork
- · Strategic Forward Thinking
- · Coaching & Development
- Leadership
- · Decision-making
- · Change Management
- Achieving Results

NIALL HARRINGTON

Managing Partner Fewer Harrington & Partners



KEY COMPETENCIES:

- Achieving Results
- Teamwork
- Strategic Forward Thinking
- Leadership
- · Communication Skills
- · Decision-making
- · Change Management
- Coaching & Development
- Sustainability

RONAN MULLIGAN

Managing Director Mulligans Pharmacy



- Achieving Results
- Leadership
- · Change Management
- Team Leadership (Remote/Hybrid)
- Operational Excellence
- Team Engagement

RONAN CLINTON

Partner ΕY



KEY COMPETENCIES:

- Achieving Results
- Teamwork
- · Strategic Forward Thinking
- Leadership
- · Coaching & Development
- · Continuous Professional Development
- · Negotiation Skills
- · Communication Skills
- · Decision-making
- Change Management
- · Leading Self
- · Team Leadership (Remote/Hybrid)
- · Operational Excellence
- · Team Engagement
- · Managing Under Pressure

Director, BMCI insurance & Investments



KEY COMPETENCIES:

- · Achieving Results
- Leadership
- · Coaching & Development
- · Continuous Professional Development
- Conflict Management
- · Communication Skills
- · Decision-making
- · Leading Self

NOEL KELLY

Principal

Inspired Leaders Shape Success



KEY COMPETENCIES:

- Leadership
- · Coaching & Development
- · Strategic Forward Thinking
- · Operational Excellence

MICHAEL DEE

Manufacturing Manager Bausch + Lomb



KEY COMPETENCIES:

- · Achieving Results
- Teamwork
- · Strategic Forward Thinking
- Leadership
- · Coaching & Development
- · Change management
- · Operational Excellence
- Team Engagement
- Managing under pressure

ANDY CROWLEY

General Manager Teva Pharmaceuticals



KEY COMPETENCIES:

- · Achieving Results
- · Strategic Forward Thinking
- Leadership
- · Negotiation Skills
- · Conflict Management
- · Communication Skills
- · Change Management
- · Operational Excellence
- · Team Engagement

JOHN TALLON

Former Senior Manager Honeywell



KEY COMPETENCIES:

- · Achieving Results
- Teamwork
- Leadership
- Coaching & Development
- Negotiation Skills
- Situational Leadership
- · Communication Skills
- · Decision-making
- · Leading Self
- · Managing Under Pressure
- · Operational Excellence

SÉAMUS HAYES

Fitzwilliam Training and Consulting



KEY COMPETENCIES:

- · Achieving Results
- Leadership
- · Coaching & Development
- · Continuous Professional Development
- · Communication Skills
- · Change Management
- · Team Leadership (Remote/Hybrid)
- · Operational Excellence
- · Team Engagement

Director, Service Desk and Knowledge Management, Sun Life Financial



- · Achieving Results
- Leadership
- · Communication Skills
- · Change Management
- · Team Leadership (Remote/Hybrid)
- · Operational Excellence
- Team Engagement

GROUP LEADERS

MICHAEL WALSH

CEO

Waterford City & County Council



MICHAEL COX **MCX Training & Development**



HIDAI DEGANI O.H Degani Consultants

Global Consultant, Speaker, Advisor & Mentor

Director, Co-Owner & Co-Founder at O.H Degani Consultants Business Mentor at Local Enterprise Office

Dún Laoghaire-Rathdown Broad global senior management experience from various roles, companies & industries (eCommerce, eGaming, FinTech & Loyalty), and a track record of success. Originally from Israel, with extensive global experience including 5 successful relocations to Gibraltar, London, Berlin, Malta & Ireland, by different international companies. Highly proficient in the latest technologies & trends, with the knowledge & skills needed to assess & utilise them to create and maximise real tangible business

value.

MARK HENNESSY

Site Lead Bausch + Lomb

After originally joining Bausch + Lomb in 1998, Mark held a number of operations and project management roles before joining Stryker Ireland in 2008 where he was responsible for operations for 2 of its Cork plants. In 2012 Mark re-joined Bausch + Lomb and has led the company through a period of significant change and growth. Originally from Waterford, Mark holds an MBA from UL and a diploma in manufacturing technology from WIT.

DR RÓISÍN O'SHEA

Arc Mediation

Róisín is a founding partner of Arc Mediation, is a trainer and legal academic, and successfully completed the barristerat-law degree in 2021. She has significant experience as a mediator completing hundreds of cases including family law disputes, work-place, personal injury, SME disputes, County Council tenant disputes, succession and probate disputes and commercial disputes. By Ministerial appointment she is a member of the Child Maintenance Review Group 2020-2021 and is a member of the working group convened by the Legal Aid Board to establish the Mediation Council of Ireland.

RICHARD BURKE

Resilience Matters

Richard Burke is a personal performance specialist and Ireland's leading specialist in personal and work-related stress. He qualified as an Industrial Engineer in 1992 winning the AP O'Reilly award for his paper in Industrial psychology. He worked as the National Education officer for the I.I.E. for two years and in the area of operations management and business improvement in large manufacturing companies for 15 years. He was a member of the global health and safety team with Hasbro. He qualified as a trainer with the IITD in 2007. He has also lectured in Waterford Institute of Technology on their management degree program. He is a registered and insured clinical hypno-psychoanalyst and opened a private clinic in 2005. He specialises in stress, trauma, performance and conflict.





GROUP LEADERS

BENEDEK FRANK



Benedek Frank is as an experienced business coach, soft-skills and leadership trainer and organisational development partner. Among his areas of interest are communication, conflict resolution, stress management, strategic thinking skills, business model generation, value proposition design and creative problem solving.

His work (within a coaching team setting) has been honoured by the International Coach Federation, which awarded him and his team the Prism Award for 2019. Thanks to his previous advertising agency experience, he has learned to think with the minds of the customers instead of the company's internal marketing department. He offers a pragmatic, no-nonsense approach to understanding your own strengths, how you could rebrand yourself and co-create solutions for the various challenges you may face in personal and work lives.

ELAINE FENNELLY



Crystal Valley Tech

Elaine is the CEO of Crystal Valley Tech, spreading the word that the South East is a true digital region open for business. Elaine has held many Management roles in Tech, CFO & Co-Founder of Feedhenry, acquired by RedHat, CFO and one of the team that set up Waterford Technologies. Elaine brought Bluefin to Waterford after an IDA visit that she hosted; as GM she set up the company putting the necessary Legal, Financial and HR systems in place and ran it for three years. Elaine loves being a mentor on this program and has met over 30 mentees and has learned loads from them.

BARRY DOWNES

Managing Partner Sure Valley Ventures

Barry Downes is the Managing Partner of Sure Valley Ventures (SVV), an entrepreneur-led venture capital fund that invests in high-growth, "frontiers of tech" software companies, which are solving significant real-world problems through disruptive technologies such as AR/VR, IoT and Al. Previously Barry was the founder of FeedHenry Ltd, the leading cloud-based mobile applications platform, which was acquired by Red Hat Inc., in October 2014 for \$82 million.

DR FEARGAL O'NEILL





Dr. Feargal O'Neill, MD of ATPO is the creator and curator of the ongoing Resurgence 25X series of events that aim to support a vibrant recovery both locally and globally from Covid-19. Feargal helps organisations to identify blocks to development, re-establish momentum and grow to full potential.

Feargal has extensive experience as a psychologist working with children and adults. Feargal also has considerable experience in the management and leadership of small and large teams of professional and administrative staff.

At senior management level Feargal has been directly responsible for system development and change in a government body in the following areas: Continuing Professional Development, Research and Development, Data Management, Induction Processes, Internal and External Communication, Policies and Protocols, Legal Affairs and Organisational Review.

- Group sessions take place on a monthly basis.
- Dates and topics to be advised.
- Places are limited and are allocated on a firstcome, first-served basis.

PARTICIPANTS SAY...

"Hugely beneficial"

"Mentors were so generous with their time and expertise"

"Improved my leadership competencies"

"I gained confidence"

"Learning from the experience of others"

"Me time"

"Delivered valuable knowledge" "Invaluable to me"

"A new network of colleagues"

"Open, honest and focussed"

"Go for it!"

PREVIOUS PARTICIPANTS INCLUDE...

























"Best programme

I've done in years"

















OPEN EVENTS / GROUP SESSIONS

Opening Lunch with guest speaker Paul Healy, CEO, Skillnet Ireland

Elaine Fennelly: 19 skills you need to lead

post-Covid-19

Hidai Degani: Effective networking & business development – combining online and offline

Mark Hennessy: Strategic Thinking

Dr Feargal O'Neill: Servant Leadership

Dr Felicity Kelliher: Change Management

DEC Barry Downes

TBC GUEST SPEAKER SESSION

Elaine Fennelly: Leadership Challenges in a Remote World

Michael Cox: Managing with Emotional Intelligence

Mark Hennessy: Strategic Thinking

Dr Feargal O'Neill: Leadership versus
Management

Mediation in the Workplace

GUEST SPEAKER SESSION:

Paul Stenson (The White Moose Café)

MAR Downes Barry Downes

Benedek Frank: Coaching style leadership workshop: how to speak with people so they grow and you don't burn out

Mark Hennessy: Strategic Thinking

MAR TBC GUEST SPEAKER SESSION

Hidai Degani: Digital Marketing

GUEST SPEAKER SESSION:
David McRedmond (CEO, An Post)

Benedek Frank: Personal Branding
workshop: what do you want to be known
for professionally – and how to get there

Closing Lunch

* All dates and times subject to change

LIMITED SESSIONS Mark Hennessy TBC Michael Walsh TBC

REGIONAL LEADERS

PROGRAMME =









in partnership with

Carlow Kilkenny Skillnet County Тіррегагу Skillnet Wexford Chamber Skillnet.











Speaker Lunches

Exclusive Alumni

1:1 **Meetings**

Networking

Group **Sessions**

FOR FURTHER DETAILS:

Lynda Lawton Tel: 087 9379894 lynda.lawton@waterfordchamber.ie

www.RLP.ie