

JOIN the number one voice for business in Waterford, working with and for our members to make Waterford a great place to live, work and do business.

ABOUT US

For some, we're a business partner and mentor. For others, we're a source of information and contacts. For all, we're a business champion. That's because we're the no. 1 supporter of business in Waterford. Our job is to drive the business agenda, the development agenda and the Waterford agenda. We're passionate about the city and want to make things happen.

It doesn't matter if you're a start up or established business, everyone needs help and support from time to time. And that's where we come in. We connect people and create opportunities. We offer advice, training and support.

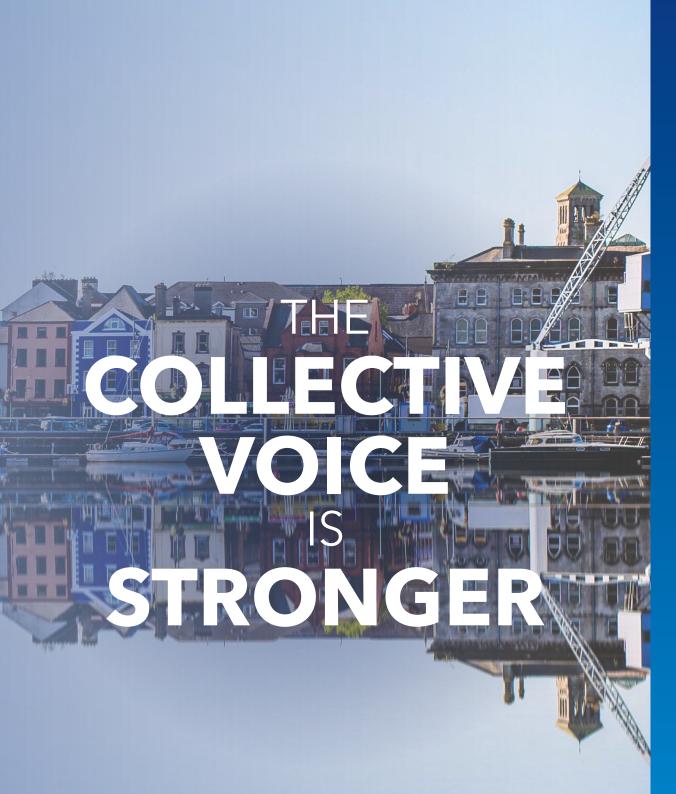
Waterford Chamber also operates the Tourism Information Centre in Tramore and is an integral part of the vibrant business community in the seaside town.











SHARED VALUES

Waterford Chamber is guided by a set of core values that we adhere to as a means to build trust and ensure a positive reputation as an organisation that is working alongside our members and the communities we serve.

MEMBER-CENTRIC

We are driven by our members' needs and dedicated to the growth and success of our business community.

AMBITIOUS

We take a stand with confidence. We deliver on smart actions that propel our business community, city, county and region forward.

COLLABORATIVE AND DIVERSE

We value the diversity of our business community and encourage participation, inclusion and collaboration.

INNOVATIVE

We encourage proactive and forward thinking to overcome challenges and capitalise on opportunities.

PROGRESSIVE

We motivate businesses to be their very best by encouraging continuous professional development through leveraging educational opportunities and connecting people, community, resources and commerce.



MEET THE TEAM

Chamber staff come from a wide variety of business backgrounds. We have a wealth of knowledge and experience and can advise you how best to market your business, reduce your overheads and apply for funding. We're here to help you succeed.

We're here to answer any questions you may have or source any information you may need. We can nearly always help you, but if we can't, we'll refer you to someone who can. Either way, you'll get the answers and information you need to make the right business decision.

GET IN TOUCH



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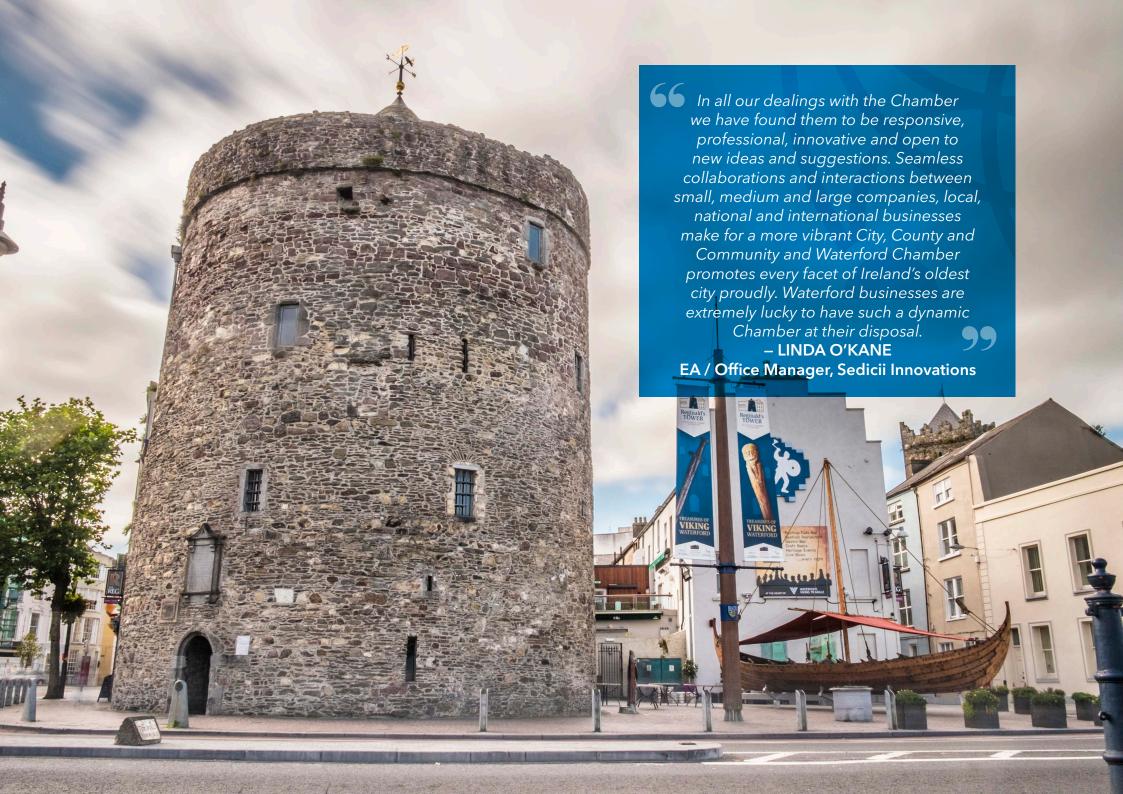
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BOARD OF DIRECTORS

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Fergal Hartley Hartley People



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Marian Walsh Carron + Walsh



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Engineering



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Paul Murran
Peter O'Connor
& Son Solicitors



Paul Nolan Dawn Meats



Regina Mangan Liberty Blue Estate Agents



Richard Hayes South East Technological University



Ronan Mulligan Mulligan's Pharmacy





SKILLNET

Waterford Chamber Skillnet is a dynamic industry-led training network that responds to your training requirements.

We have a dedicated team of Learning & Development specialists that are on hand to source and arrange training for you and your team at a time and pace that suits you. With an extensive panel of approved quality training providers Waterford Chamber Skillnet can offer companies considerable cost savings on training programmes at a reduced rate.

For more information and current open training courses visit www.waterfordskillnet.ie

Supporting Enterprise with:

Workforce Design People Development Strategic Innovation

since 2001

Some examples of training Waterford Chamber Skillnet funded in 2020 include:

- Project Management
- Microsoft: Excel, PowerPoint & Word
- QQI6 Training Delivery & Evaluation
- First Aid / Health & Safety
- Induction Delivery Training for Senior Managers
- Care Skills
- Workplace Wellbeing
- Infection Prevention Control
- QQI6 Supervisory Management
- H-Dip in Early Childhood Studies
- Theatre Specific Patient Handling/Patient Handling
- Masters In Computing
- ACCA Accounting Technician
- LEAN (various levels)
- Personal Safety and De-Escalation Training
- Line and Middle Management
- AWS Certified Cloud
- MAG Welding
- Forklift Training
- And much more, from short webinars right up to Masters programmes!



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Waterford Chamber Skillnet is co-funded by Skillnet Ireland and network companies. Skillnet Ireland is funded from the National Training Fund through the Department of Further and Higher Education, Research, Innovation and Science.



An Roinn Breisoideachais agus Ardoideachais, Taighde, Nuálaíochta agus Eolaíochta Department of Further and Higher Education, Research, Innovation and Science



EVENTS

Networking is to the core of what we do

– meeting new contacts and making
introductions through events like our
Business Expo and Business After Hours,
as well as at our more formal events, such
as the President's Lunch and Women in
Business Lunch.

By being a member of Waterford Chamber you will meet potential business partners in a relaxed, but targeted way, and listen to high-profile speakers and business leaders.

Waterford Chamber run all types of networking, social and informational events, seminars and conferences designed to help you grow your business. All employees in a company are welcome to attend our events, in-person and virtual.

WHY NETWORK?

- To market yourself and your company
- To keep up contact with like-minded professionals on a social level
- For an ideas springboard
- To have a local contact to turn to for advice on specific issues
- To provide your business with leads and referrals
- To mentor and coach younger people in the industry
- To learn from those with more experience

















WHAT WE DO...



BUILD YOUR NETWORK

Meet potential clients

Raise your company profile

Engage in information exchange and informal business mentoring

Expand your contacts base

Sectoral Meetups



PROACTIVE LOBBYING

Representation for Waterford business on local, regional and national level

Engagement with elected officials and government on a wide range of business issues

> Stakeholder engagement

EU/International via Chambers Ireland



CUSTOMISED TRAINING

Wide range of training courses provided locally through our Skillnet network

Subsidised training provided to companies

Regional Leaders
Programme

Learn at Lunch workshops



BUSINESS GROWTH SUPPORT

Promotion of your business through our weekly email newsletter, website and social media

Your business included in our membership directory

Member-to-member discounts with our Member Affinity Scheme

Peer-to-Peer interaction

Export documentation



BENEFITS FOR YOUR EMPLOYEES

Training & development

Exclusive member discounts & special offers

Generate sales leads

Advice and support



The Chamber team works tirelessly to represent and promote the business community of Waterford. The weekly newsletter is an excellent source of interesting news and beneficial information, and Chamber provides an abundance of good value and good quality training opportunities for both business owners and their staff. - ÉADAOIN CARRICK, Operations Director, Cantec Group





PROMOTION & MARKETING

Weekly Newsletter (over 1,400 subscribers)

Website

Membership Directory

Sponsorship

Social Media (23K followers)

Network Magazine



EVENTS (IN-PERSON & VIRTUAL)

Business After Hours Breakfast Briefings **Business Expo** Golf Classic Learn at Lunch President's Lunch Toys4Engineers Conferences & Seminars Webinars **Business Awards** Jobs & Skills Fair



ADVICE, INFORMATION AND SUPPORT

> Find out what's happening locally

Keep updated on business law, legislation, best practice etc.

Information about tendering opportunities



WATERFORD **GIFT CARD**

Tax-free bonuses for your employees

Support local businesses and shop local

Accepted in over 120 local businesses

Available from Waterford Chamber and Waterford Credit Union

A gift for any occasion



BOARD ROOM FACILITIES

Use of our board room once during the financial year of your membership, subject to availability and terms

Our impressive board room is ideal for important business meetings, training courses & workshops, interviews and presentations

MEMBERS

JOIN A NETWORK OF OVER **550** MEMBER BUSINESSES.

AA Euro Recruitment Group Ace Metric Engineering Adelphi Financial Brokers Advantage Engineering Affordable Luxury Furniture Agora Integrated Marketing Agora Publishing Services Ireland AIB Bank AIB Bank (Ardkeen) AIB Bank (Business Banking) AIB Bank (Lisduggan) AIB Bank (Tramore) Aidan McAvinue & Co Alfie Hale Sports Almega Business Consulting Altitude Anchor Spirits Ireland Anita Cambie Financial Aphex Group Apparel Supply Ltd APS Materials, Inc. Arachas Arc Mediation

Azzurro Restaurant Ball Beverage Packaging Ireland Ballybeg Greens Bank of Ireland Bank of Ireland (Lisduggan) Bank of Ireland (Tramore) Bausch + Lomb Beach Haven House & Hostel Beat 102-103 Beautorium Beauty Group

Ardkeen Quality Food Store

Arlington Lodge Suites

Artform School of Art

Avalon Training

Aspect Interior Design

Atlantic View Caravan Park

ArcLabs

Bell Transport & Logistics Benedek Frank Best Tile

Bishops Palace Café Blackwater Distillery Blackwater Valley Opera Festival Bluefin Payment Systems Ireland BMCI Insurance & Investments

Bolster Construction Bowe O'Brien Solicitors Boxworks

Brendan M Cummins Brennan's Pharmacy

Brophy Cusack Brownes Photography Bus Éireann Byrne & McGuire Oil C.J. Falconer & Associates CaffCo Business Planning Carron + Walsh Carry Out Carten Controls Carter's Chocolate Café Causeway Group CC Solicitors CCS Facilities Celltrion Healthcare Ireland

Chocolate Gold Christ Church Cathedral City Square Shopping Centre Clannad Care

Clem Jacob Hire Close Brothers Finance Ltd

CMC Hygea

Coach House Coffee Coastquard Cultural Centre Codico Distributors Coffee House Lane

Colm Morrissey Hair Salon Colourtrend Paint and Wallpaper Comerford Foley Consultants Ltd

Concern Worldwide

Connors & Co. Chartered Accountants Cuala Senior Care Limited t/a Home Instead

Curran Foods & Express Cuisine **Darlington Consulting**

Dataworks

David Murphy Studio Dawn Meats Group Delany's Pharmacy Dermot Crowley & Associates Dental Surgeons

DFDS Logistics Contracts (Ireland) Limited

DHB Architects

DigiCol Photography & Media Productions

Direct Training Ireland

DMB Chartered Accountants DNG Reid & Coppinger

Dobbyn & McCov Solicitors Dooley's Hotel

Dooly's

Dooly's (Main Street)

Douglas Carroll Consulting Engineers

Dunhill Multi-Education Centre DX2 Training Solutions

E. Flahavan & Sons EAP Institute EBS Waterford

Eco-Burner EduFIT

ELC Laser Group ElectroCity Waterford

Ellickson Doors Ellickson Engineering

Emerald Contact Centre

Energia Group Enerpower

Ennis Gough Property Enterprise Ireland

ESB Wind Development Limited Euro Car Parks (Ireland) Ltd Euro Tachograph Solutions

Everett's Restaurant

Evoke German Kitchens

ezfees financial

Family Practice Medical Centre

Fergal Tynan Construction Fewer Harrington & Partners Finance For Business

First4Safety

Fitzgerald Menswear

Fitzgerald Power

Focus Visual Communication Frank Fox & Associates Freedom Surf School

Frontline Audio Visual

FTC - Fitzwilliam Training & Consulting Full of Beans

Garrett FitzGerald Photography
Garrett Motion Ireland Limited (8411)

Garter Lane Arts Centre Genesis Laser & Aesthetic Clinic

George's Court Shopping Centre Germar Electrical & Security

GIY Ireland

Glazik

Glenveagh Glorious Sushi Granny Recycling Grantstown Nurseries

Graphic Image Green Acre Marketing Greenway Manor Hotel

Haleon

Hallmark Jewellers Hartley People Recruitment & Training

Hi-Lite Television Productions Hi-Tec Construction

HiSpeed Wireless Broadband

House of Waterford HSIL Properties (Self Storage) Ireland Limited Hunt Office Technology

Immersive VR Education

Jack Meades

James F. Wallace & Company James Falconer Chauffeur Hire James Falconer Undertakers

Jephson & Co

Jones Business Systems Junior Achievement Ireland Kathy Barry's Cleaning Kelly's of Waterford

Lafcadio Hearn Japanese Gardens Lake Tour Stables

Lawrence & McDonald Legacy Irish Craft Cider

Liberty Blue Estate Agents Liquidline Lisduggan Credit Union

LOR Property Solutions M&M O'Shea

M.W. Murphy & Son MAC Trans Freight MacMinn O'Reilly Mahon

Manufacturing Excellence Marine Point Partnership Matrix Recruitment Matt Shanahan TD

McDonald Dwyer Reddy & Byrne Insurances
McGuire's Garden Centre

Mediforce Ltd MEDITE SMARTPLY

Merrigan Doyle Phelan and Partners Metalman Engineering



Waterford Chamber has been exceptionally supportive to all local businesses during the pandemic. In particular, they have supplied timely and functional information which has helped SME businesses impacted by COVID to stay afloat. They have also created a forum where expert/specialised information or knowledge can be easily shared through their free webinars.

- GER FOLEY, Partner, Comerford Foley

Monkey Cups Morgan McKinley Morris's Builders Providers & DIY Mullins & Treacy Solicitors Murphy Larkin Timber Products Musgrave MarketPlace MW Keller & Son Solicitors

Newell Gillen & Cunningham Newtown Cove Caravan & Camping Park Newtown Golf Practice Range

Nolan Construction Consultants Nolan Farrell & Goff

O'Connell Meskill & Company

O'Neill's Bar O'Sullivan Scanlon Brazil OfficeMaster

Patrick Kennedy Peter Flanagan Hurleys & Sports Peter O'Connor & Son Solicitors

Property Partners Barry Herterich Property Partners Phelan Herterich

ReduceCosts RelateCare

Sheridan Motor Group Shirley's Delicatessen Sienna Home Furnishings

Solas Cancer Support Centre Somnus GMC Holdings Ltd

South East Technological University South Eastern Chemicals

Southeast Port Services Southsafe Training & Consultancy

Store-All Logistics Strand Travel Worldchoice

Sure Valley Ventures Swedencare Ireland

The Book Centre

Thomas Carey T&T Coaches Three Store Ardkeen Waterford Three Store Waterford Blackfriars

Tramore Tourist Office

University Hospital Waterford
UPMC Whitfield

Vhi Healthcare DAC

Viking Hotel Waterford

Visor Construction Solutions Walsh's Bakehouse

Waterford Airport
Waterford Area Partnership

Waterford Chamber Skillnet

Waterford City Ford
Waterford College of Further Education

Waterford Healing Arts Trust Waterford Hospice Waterford In Your Pocket

Waterford Massage Therapist Waterford Micro Business Network

Weltec Engineering
West Pharmaceutical Products Ireland Ltd



MEMBERSHIP FEES

Category	No. of Employees	Fee (ex. VAT)	Fee (inc. VAT)	10 Monthly Installments	Quarterly Installment
Charity	n/a	€ 110	€ 135.30	€ 13.53	€ 33.83
Startup	n/a	€ 210	€ 258.30	€ 25.83	€ 64.58
Individual	1	€ 210	€ 258.30	€ 25.83	€ 64.58
Α	2-5	€ 320	€ 393.60	€ 39.36	€ 98.40
В	6-20	€ 550	€ 676.50	€ 67.65	€ 169.13
С	21-50	€ 1,000	€ 1,230.00	€ 123.00	€ 307.50
D	51-100	€ 1,350	€ 1,660.50	€ 166.05	€ 415.13
E	100-200	€ 2,900	€ 3,567.00	€ 356.70	€ 891.75
F	200+	€ 3,850	€ 4,735.50	€ 473.50	€ 1,183.88

★CORPORATE MEMBERSHIP

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Contact us to discuss corporate membership, partnership and tailor-made opportunities for your business.

Our membership year runs for 12 months from the month of joining. Membership is then renewed on an annual basis. We have a number of easy pay options available, including monthly/quarterly direct debit.

Sign up today at www.waterfordchamber.ie



YEAR 2021

VISION

An influencer for growth, offering practical membership support, ensuring a vibrant economic environment in which to live, learn, work and do business.

MISSION

To be the 'The Voice of Business' in Waterford dedicated to supporting, promoting and advocating for our members while being the catalyst for creating a vibrant and sustainable economy.

> 2 George's Street, Waterford Tel: 051 872639 info@waterfordchamber.ie

www.waterfordchamber.ie









